

SMALL BUSINESS EXCHANGE

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Vol 36, Edition 7

Weekly Publication 

May 14, 2020

COVID-19

Message from our Leaders

Mayor London Breed Announces Next Steps for Reopening Businesses in San Francisco

If progress continues on reducing the spread of COVID-19, the City anticipates allowing some businesses to do storefront pickup as soon as Monday, May 18th

Mayor London N. Breed and the Director of Health Dr. Grant Colfax today announced that San Francisco plans to allow some businesses to resume operating, with modifications. As long as San Francisco continues making progress on reducing the spread of COVID-19, the City anticipates allowing some businesses to resume operations with storefront pickup as soon as Monday, May 18th. Retailers such as bookstores, florists, and music stores will be the first stores allowed to operate storefront pickup.

San Francisco will issue details on this phased business reopening next week. Key requirements of the current Health Order remain in place, including requirements to stay home except for essential needs and certain permitted activities, including outdoor businesses and activities. Additionally, San Franciscans must continue to follow social distance requirements and wear face coverings when waiting in line for pickup or inside of businesses.

“We have been hard at work to find ways to reopen more businesses and activities safely and responsibly,” said Mayor Breed. “Giving businesses the option to reopen and provide storefront pickup will provide some relief for everyone in our city—allowing some people to get back to work, while still protecting public health. The last thing we want is to see a spike in the number of cases or hospitalizations, so we’re going to be keeping close track of our key COVID-19 indicators and will be ready to make

■ Continued on page 2

Building Resiliency and Community During Times of Change



[Article was originally posted on Autodesk Construction Cloud Blog, <https://construction.autodesk.com/>]

By Amy Marks,

In moments of hardship, communities come together to support one another. It’s that support that makes us more reliable and resilient on the other side.

As we continue to navigate this unprecedented situation, every industry is finding themselves in a new normal. The construction industry is no different. The traditional jobsite we’ve all become accustomed to looks a lot different these days. What was once boots on the ground is now sneakers at home, and headsets replace hard hats for some. But even though the day-to-day may not be what we’re used to, the industry is responding in unique ways — from the agility of building prefabricated field-hospitals in three days to using drones to conduct site reviews to limiting the number of workers on site. Digital tools are also enabling collaboration and greater communication as teams quickly scale on new ways of using technology.

Prefabrication Is the Answer to Safer, Rapid Deployment

To meet the overwhelming response to hospital overflow, firms like Suffolk, AECOM, and Bal-

four Beatty, among others, have stepped up and answered the call from local governments. Using industrialized construction methodologies, including prefabrication, these general contractors, along with their subcontractors, have constructed field hospitals in their communities.

Suffolk

In three days, with crews working three shifts, Suffolk and its partners assembled Boston Hope, a 1000-bed field hospital at the Boston Convention Center. The field hospital design used prefabricated panels to construct patient rooms and contains six acute care suites and 52 nursing stations.

AECOM

AECOM is supporting the US Army Corps of Engineers (USACE) by offering design and construction management services in building a temporary medical facility with more than 1,000 beds at the State University of New York at Old Westbury in Long Island. AECOM is also teaming up with the USACE and Illinois National Guard to deliver a 1000-bed facility hospital in two phases at the McCormick Place Convention Center in Chicago. The completion of the second phase will be at the end of April.

Interserve

In the UK, Interserve converted the Birmingham National Exhibition Centre into a temporary hospital in a week with workers onsite for 24 hours a day. Catherine Kennedy of New Civil Engineer reports that the facility contains 800 beds, but will eventually accommodate up to another 4,000. Principal contractor Interserve managing director Paul Gandy said the hospital was built at “a remarkable pace and with huge discipline.”

Balfour Beatty

Balfour Beatty was the principal contractor on the NHS Louisa Jordan temporary hospital in Glasgow. In two weeks, 400 workers completed

the facility that will accommodate an initial 300 beds, but has a capacity that could increase to 1,000. In the US, teams worked around the clock to deliver 120 of 500 beds 15 months ahead of schedule and at the Pavilion, the new hospital on the campus of the Hospital of the University of Pennsylvania.

Providing Facilities with Scalable Power Sources and Portable Wash Stations

But it’s not just the general contractors that have answered the call. Electrical and Mechanical subcontractors like Schneider Electric, Rosendin, and UMC are working to ensure that field-hospitals can sustain power requirements and facility management solutions needed to maintain the facility operations.

Schneider Electric

Schneider Electric has created an open-source solution for specified, prefabricated power modules that support field hospitals and other critical facilities. It’s an example of DfMA that can be disassembled and reused (DfMA-DR) at other sites. According to Carsten Baumann, Director of Strategic Initiatives and Solution Architect, “our focus is working with our partners to speed the electrical system design process as much as possible.”

Rosendin

Rosendin retrofitted and updated the electrical systems in two buildings – the Taj Mahal and Fullenwider Auditorium – in the Riverside County Fairgrounds in Indio, California. Jenn Goodman of Construction Dive reports that “Rosendin employees worked to bring the buildings’ 75-year-old electrical systems to 21st century standards. To quickly operate the site, the company reassigned about six workers from its special projects division to the Indio project as well as a safety manager and superintendent. Work ran in two eight-hour shifts a day, some-

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COVID-19 | Message from our Leaders

Mayor London Breed Announces Next Steps for Reopening Businesses in San Francisco

Continued from page 1

any adjustment needed to keep our community healthy.”

“San Franciscans have done a tremendous job to flatten the curve and protect community health,” said Dr. Colfax. “We will continue to study the indicators that tell us how the coronavirus is affecting our communities and amend the health orders as warranted in the best interest of community health. We share the urgency to reopen and restore our economies and our normal activities, and the equal importance of doing so in a way that is safe, responsible and does not erode the progress we have made together.”

“Our residents and businesses have made tremendous sacrifices for the greater health and safety of our community,” said Joaquín Torres, Director of the Office of Economic and Workforce Development. “As we reopen, the focus has to be on doing so smartly. We’re all anxious to get back to work and restart our economy, but the right way to do this for now is in phases. We can’t jeopardize all the sacrifices and progress San Francisco has made by rushing in too far, too fast. We want to reopen, and stay open.”

The categories of businesses that would be eligible to operate storefront pickup were determined in collaboration with business leaders, and based on state and local public health guidance and may be expanded over the coming weeks as conditions allow. This announcement builds on the April 29th extension of the Stay Home Order, which allows additional businesses, including construction and outdoor businesses, to resume safely, with health and safety precautions in place.

As long as San Francisco continues making progress on reducing the spread of COVID-19, consistent with the amended State Order, the first round of businesses that will be allowed to operate with storefront pickup as soon as May 18th include:

- Bookstores,
- Florists,
- Music and record stores,
- Hobby, toy, and game stores,
- Home furnishings and home goods,
- Cosmetics and beauty supply,

- Arts supplies stores,
- Musical instrument and supplies stores,
- Sewing, needlework, and piece goods stores.

The Department of Public Health (DPH) will be developing guidelines for businesses that are consistent with the statewide guidelines. The San Francisco Health Officer will continually review whether modifications to the Order are justified and will adjust the Order as needed.

The Office of Economic and Workforce Development will be working closely with DPH and the Economic Recovery Task Force to develop best practices for facilitating safe pickups at these businesses. As guidelines become available, the City will post the information on the SF.gov website in addition to partnering with business stakeholders to distribute in multiple languages. Businesses will also be able to call 3-1-1 or the Small Business hotline at 415-554-6134 for more information.

The coronavirus pandemic is still ongoing. San Francisco communities will be dealing with it for a long time to come. The City expects outbreaks to continue, especially among vulnerable

populations. That is why the City is building strong systems to protect our communities into the future. DPH will continue to watch the indicators with regard to sufficient testing, contact tracing and personal protective equipment. DPH will monitor new cases, hospitalizations and the health care system’s capacity to handle a surge of patients. The City will continue to work with community and business leaders to accomplish careful, measured progress and move forward to further reopening.

“Providing the option for curbside and storefront pick-up is a great and responsible step to reopening our local economy and supporting our neighborhood businesses,” said Rodney Fong, President and CEO of the San Francisco Chamber of Commerce. “These new guidelines will keep our merchant corridors active, while also establishing important public health protocols to keep our residents safe. The entire San Francisco business community appreciates Mayor London Breed’s leadership and thoughtfulness throughout this crisis.”

SOURCE: <https://sfmayor.org>



Economic Equity and Covid-19

Racial inequality and COVID-19

[Article was originally posted on <https://greenlining.org>]

By De’Zhon Grace, Carolyn Johnson and Treva Reid,

Both the New York Times and ProPublica have written about the impact of COVID-19, reporting that in states where Black communities make up only a relatively small portion of the population, nearly half — if not majority — of all COVID-19 deaths are members of the Black community.

This is largely due to environmental, economic and political factors that have compounded for generations, putting black people at higher risk of chronic conditions that leave lungs weak and immune systems compromised: asthma, heart

disease, hypertension and diabetes. Redlining and environmental racism, for example, have consigned Black neighborhoods to breathing some of America’s dirtiest air, drinking contaminated water, and living in food deserts.

Black people account for 25 percent of those who have tested positive and 39 percent of the COVID-related deaths, while making up just 15 percent of the general population.

COVID-19 is having a clearly disparate impact on the Black community, and we have a clear need for data to be disaggregated by race and ethnicity, in addition to resources focused on our most vulnerable communities.

Consider the following:

From a recent New York Times article, we know that Black people account for more than half of those who have tested positive in Chicago and 72 percent of the COVID-related deaths, while making up less than a third of the population. In Illinois, Black people account for 25 percent of those who have tested positive and 39 percent of the COVID-related deaths, while making up just 15 percent of the general population.

In Michigan, Black people account for 40 percent of the COVID-related deaths and just 14 percent of the population. In addition, according to the Louisiana Department of Health, in New Orleans Black people account for almost 60 percent of the COVID-related deaths, while making up less than a third of the population.

Black people are dying of coronavirus at an alarming rate that is about 2.5 to 3 times higher than other groups.

Here in California, African Americans are about six percent of the population but 10.6 percent of deaths.

The AMP Research Lab reports that the Black community is experiencing a COVID-19 mortality rate 2.9 times higher than the rate for Asians, 2.7 times higher than the rate for Whites, and 2.5 times higher than the rate for Latinos.

Currently, the national COVID mortality rate for Black people is 23 deaths per 100,000 residents. In six states and Washington, D.C., mortality rates exceed the national rate, New York:

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Access to Capital

Ready to Grow Your Business?

How do I Qualify for a Loan?

[Article was originally posted on www.fundinghero.com]

By Joe Schwartz,

Whether looking to purchase new equipment, expand your business, or tackle expenses, securing extra money through a loan can help your business succeed. In order to qualify, your business will need to meet certain criteria.

Follow these steps to help qualify for a business loan.

Build Your Credit Score

When applying for a business loan, lenders may look at your business and personal credit scores. A business credit score is similar to a personal credit score in that it helps lenders assess the risk of a loan and the likelihood that a business will repay the borrowed money. The number of trade experiences, outstanding balances, payment history, and so on determines a business' credit score. A business credit ranges between 0 to 100. The closer you are to 100, the better your credit score.

You can build and improve your credit in a few different ways:

- Check your current business credit score through a soft credit report to find out where you can improve. Make sure to do a soft check so that it does not affect credit.
- Pay bills on time for current debt or credit cards.

- Pay off current balances on credit cards and other debt.
- Ask your credit card provider to increase your business' credit limit.
- Add positive trade references to your company's credit file.
- Dispute any errors on your credit report.

Determine Lender Qualifications

Not all lenders have the same requirements for providing a business loan. Some lenders have more strict criteria while others offer more flexibility. Check with a few lenders to find out their requirements so you can become a stronger applicant. Many lenders require applicants to meet minimum criteria for approval. Try to exceed the minimum requirements in order to get the best rate on your business loan.

Revenue Requirements

When applying for a business loan, most lenders will require a minimum monthly revenue in order to qualify. This varies between lender. Lendio, one of the leading marketplaces for business loans, requires a monthly revenue of \$8K, although some lenders and services will have much higher requirements of \$20K in monthly revenue or higher.

Credit Requirements

Many online lenders require credit scores of at least 600 to qualify for a business loan. If your

credit score could be better, you may want to consider some of the lending marketplaces or services like Lendio and LendingTree that do not have a minimum credit requirement.

Years in Operation Requirements

In most cases, lending services will require a business to have been in operation for at least 6 months or sometimes even a year. New businesses looking for capital to get started that do not meet those requirements should consider different financing options such as SBA startup loans or microloans.

Prepare Necessary Documents

When applying for a business loan, you will need to provide financial and legal documents. Having these ready in advance will help the process go faster. Lenders may request the following:

- Business and personal income tax returns
- Personal and business bank statements
- Financial statement
- Copy of driver's license
- Business licenses
- Commercial leases
- Articles of incorporation
- A resume detailing your relevant work experience
- Future financial projections

Create a Business Plan

Developing a strong business plan can help prove to lenders that you can repay them and increase your chances of securing a loan. A business plan should include an executive summary, market analysis, operations plan, marketing strategy, and a SWOT (strengths, weaknesses, opportunities, threats) report. You may also want to prepare spreadsheets, charts, or graphs if necessary.

Offer Collateral

Collateral refers to an asset pledged to a lender for repayment of a loan in the event of a default. If you cannot repay the loan, the lender will seize the asset and sell it to recover the money from the loan. Not all business loans require collateral, but you can qualify for certain loans if you have an asset such as real estate, equipment, or inventory. For example, SBA Loans require adequate collateral for security on all loans. This could include owner-occupied residential, apartments, commercial buildings and vacation homes, undeveloped land, new and used equipment, accounts receivable, and inventory.

When you feel confident that you can meet the requirements to secure a business loan, you can apply online or make an appointment to begin the application process.

SOURCE:

<https://www.fundinghero.com/blog/business-loans/how-to-qualify-for-business-loans.html>



California Sub-Bid Request Ads

Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:

**GROUNDWATER REPLENISHMENT SYSTEM
PLANT 2 SECONDARY EFFLUENT PIPELINE REHABILITATION
CONTRACT NO.: GWRS-2020-01**

Owner: Orange County Water District

Location: Fountain Valley, CA

Bid Date: June 9th, 2020 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Demolition, FRP Mortar Pipe, HDPE Pipe, Landscaping, Ready-Mix Concrete, Reinforcing Steel, and Cathodic Protection

Plans and Specifications: Email your requests to elizabeth.schmid@jfshea.com. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

UGE & ECS, Inc.

is seeking a

**Construction Project Manager/
Supervisor/Superintendent with
Certification in Certified Safety
Professional (CSP),
Heavy Civil Engineer,
Heavy Vertical Tunnel experience,
All Construction OSHA Certifications
such as Fall Protection,
Excavation, Trenching and
Soil Mechanics and more.**

7 to 10 years of consistent experience managing very large projects.

This project is located at one of the Airports in San Diego or LAX.

This project pays well and starts in two to three weeks from now.

If interested, please send resume to

nancy@ugeecs.com.

Contact numbers are

O: 213-625-1016

C: 310-894-3154.

CLASSIFIED AD

Environmental Designer

(Job Site: San Francisco, CA)

Eight - San Francisco, Inc. B.S.

req'd. Send resume to

675 California St. San Francisco, CA 94108

ADVERTISE YOUR AD HERE

**Advertise your
Sub-Bid Requests in the
Small Business Exchange**

**With a monthly
readership of 75,000,
SBE reaches a diverse
audience, cutting across
ethnic and gender lines
as well as traditional
industry segments.**



California Sub-Bid Request Ads

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE,
VENTURA, CA 93003
Phone: (805) 642-0121 • Fax: (805) 650-9015
Contact: Arnold Tostado
Email: atostado@taftelectric.com

Invites sub-bids from qualified
MBE, DBE, WBE
businesses for the following project:

**Agency: LA County
HSIP-5953(757)**

**Las Virgenes Rd Traffic Signals
HSIP Project**

Location: LA County

BID DATE: 5/19/2020

Scope of work/Trades:

Traffic Control, Traffic Signal Material

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Minority Business Enterprise, Disadvantaged Business Enterprise, Women Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer



5225 Hellyer Avenue, Suite #220
San Jose, CA 95138

Phone (408) 574-1400 • Fax (408) 365-9548
Contact: Randy Bonino & David Kennedy
Email: estimating@graniterock.com

**REQUESTING SUB-QUOTES FROM
QUALIFIED SBE & DBE
SUBCONTRACTORS/SUPPLIERS/
TRUCKERS FOR:**

**US 101 / Blossom Hill Road Interchange
Improvement**

Contract No. C20004

Owner: Santa Clara VTA

Engineers' Estimate: \$30,000,000

BID DATE: May 28, 2020 @ 2:00 PM

Items of work include but are not limited to: AC Dike, AC Membrane, Clear & Grub Tree Removal, Concrete Barrier, CAS, Demo Bridge & Slope Paving, Drilling CIDH, Electrical, Erosion Control, Fence, Groove Concrete, Misc Shoring, Painting, Pile Driving, Pressure Grouting, Prestressing, Rebar, Sand Blasting, Saw Cutting, Signs, Soil Nail Wall, Steel Bridge, Striping, Structure Engineer, Survey, Testing QC, Traffic Control, Trucking, Underground and Welding Sub. Material Suppliers : Column Casing, AC & AB Concrete, Pipe & Precast, Slope Paving Form Liners, MSE Panels, Precast Panels Slope Paving.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

Con-Quest Contractors, Inc.
290 Toland Street • San Francisco, Ca 94124
Email: bidday@cqcontractors.com
Fax: 415-206-0528

**REQUEST FOR QUALIFIED LBE/SBE
SUBCONTRACTORS & SUPPLIERS FOR:**

**City and County of San Francisco
Auxiliary Water Supply System Clarendon
Supply 2019**

Contract No. WD-2861

Bid Date: May 28, 2020 at 2:00pm

Quotes needed: SWPPP, Utility Trenching, Material Testing/Inspection, Electrical, Precast Fabricator / Installer, Landscaping, Tree Removal, Environment Monitoring, Earthwork, Hazardous Material Abatement / Disposal, Ready Mix Concrete, Concrete Pumping, Trucking, Aggregate Materials, Asphalt Paving, Asphalt Milling, Demolition, Survey, Rebar, Structural and Miscellaneous Metals, Exterior Metal Wall Paneling, Fencing, Crane / Hoisting Service, Sheeting & Shoring, Painting / Anti-Graffiti Coatings, Roadway Traffic Striping, Concrete Hardscapes / Flatwork

An Equal Opportunity Employer

In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion by no later than **5:00pm on May 26, 2020.**



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

**REQUEST FOR SBE
SUBCONTRACTORS AND SUPPLIERS FOR:
US101/Blossom Hill Road Interchange Improvement
Contract C20004**

Santa Clara Valley Transit Authority

BID DATE: May 28, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Progress Schedule (Critical Path Method), Quality Assurance Program, Construction Staking, Construction Area Signs, Traffic Control System, Flaggers, Type II Barricade, Temporary Striping & Marking, Portable Changeable Message Sign, Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, & Annual Report, Temporary Fencing, Sweeping, Treated Wood Waste, Vibration Monitoring, Survey & Monitoring of Existing Highway Facilities, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Naturally Occurring Asbestos), Subgrade Enhancement Geotextile Class B2, Planting & Irrigation, Hydromulch, Compost, Fiber Rolls, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Piling, Structural Concrete - Sound Wall, Structural Shotcrete, Minor Concrete, Architectural Treatment (Slope Paving), Bar Reinforcing Steel, Concrete Pipe, Underground, Adjust Utilities to Grade, Ductile Iron Pipe, Wall Drain with Pipe Dome, Abandon Inlet, Abandon Culvert, Abandon Joint Trench, Interior Lining Sanitary Sewer, Slope Paving (Concrete), Rock Slope Protection, Misc. Iron & Steel, Visual Screen Panel, Fencing, Delineator Pavement Marker, Concrete Barrier, Guard Railing, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Chain Link Railing, Double Thrie Beam Barrier, Transition Railing, Alternative Crash Cushion, Concrete Barrier, Striping & Marking, Electrical, Ramp Metering System, Radar Speed Feedback Sign, Structure Backfill, Furnish Piling, Prestressing Cast-In-Place, Paving Notch Extension, Lightweight Concrete, Drill and Bond Dowel, Clean Expansion Joint, Asphalt Membrane Waterproofing, Bridge Removal, Column Casing, Misc. Metal, Structural Steel, Clean & Paint Structural Steel, Metal Decking, Isolation Casing, Truss Chain Link Railing, Soil Nail, Minor Concrete (Gutter), Mechanically Stabilized Embankment, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, on the VTA's website or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from SBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage SBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Department of General Services (DGS) certified Small Business Enterprises (SBE), Micro Small Businesses (SB) and Disabled Veteran Business Enterprises (DVBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the Department of Water Resources, Lower Elkhorn Basin Levee Setback Project in Yolo County, CA.

<http://www.pd.dgs.ca.gov>

Subcontractors and Suppliers
for the following project:

**Lower Elkhorn Basin Levee Setback Project
Spec. No. 20-01**

Contract No. C51593

Owner: Department of Water Resources

Bid Date: May 20, 2020 @ 2:00 P.M.

**Small Business Enterprises,
Micro (SBs) and DVBEs**

wanted for the following scopes, including, but not limited to:

AC Paving, Aggregates, Concrete Supply, Cast in Place Concrete, Concrete Structures, Concrete Reinforcing, Concrete Pumping, Clearing & Grubbing, Demolition, Dewatering, Erosion Control, Environmental Consultant, Fencing & Gates, Geotextiles, Hazardous Abatement, Hydroseeding, Landscaping & Irrigation, Lime Soil Stabilization, Metals, Pavement Markings, Piping & Valves, Precast Concrete, QA/QC, Security Camera, Signage, Site Security, Slope Protection, Survey, SWPPP, Temp Facilities, Tree Removal, Traffic Control, Trucking & Hauling, Well Abandonment, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DGS certified, SBE, Micro SB and DVBE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due
May 15, 2020 and Quotes NO LATER THAN
May 18, 2020 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance and Payment Bonds may be required for Subcontractors and a Supply Bond for Suppliers on this project.

CA Lic. 433176

DIR #: 1000001147

An Equal Opportunity Employer

With SBE you can:

FIND
Subcontractors, Vendors,
and Suppliers

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Diverse Audiences

ADVERTISE
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Job Listings

Contact us at 800-800-8534 or sbe@sbeinc.com



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**US 101 - BLOSSOM HILL ROAD
INTERCHANGE PROJECT,
Contract No. C20004**
Small Business Enterprise Goal
Assigned is 8.99%

**OWNER: SANTA CLARA VALLEY
TRANSPORTATION AUTHORITY**
3331 North First Street, Building A,
San Jose, CA 95134

BID DATE: MAY 28TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Small Business Enterprises for the following types of work and supplies/materials including but not limited to:

AC DIKE, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING/IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SOIL NAIL SHOTCRETE, SOUNDWALL (MASONRY), STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, VIBRATION MONITORING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE SUB-BASE MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site <https://www.vta.org/solicitations>. Please note that Bidders must be prequalified to bid on this project.

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: QUINN HANCE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**HESPERIAN BLVD. CORRIDOR IMPROVEMENT
PROJECT FROM EMBERS WAY TO WEST A
STREET, SAN LORENZO AREA,
ALAMEDA COUNTY**
Specification No. 2385
MBE Goal - 15% WBE Goal 5%

OWNER: COUNTY OF ALAMEDA
951 Turner Court, Room 300,
Hayward, CA 94545

NEW BID DATE: MAY 27th, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Minority Business Enterprises and Women Owned Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, ELECTRICAL, FENCING, HAZARDOUS MATERIAL, LANDSCAPING/IRRIGATION, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PAVING STONE, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREP, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEM, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or online at www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom or by contacting Central Blue Print at 17132 - East 14th Street, Hayward, CA 94541 (510-276-3375), East Bay Blue Print and Supply at 1745 14th

Avenue, Oakland, CA 94606 (510-261-2990), or Custom Blue Print, 1944 Mt. Diablo Boulevard, Walnut Creek, CA 94596 (925-932-3113).

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need MBE/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the MBE/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: DAVE BAST
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**LOWER ELKHORN BASIN LEVEE SETBACK
SACRAMENTO AND YOLO BYPASSES**
Contract No. C51593, Specification No. 20-01
Small Business Enterprise Goal Assigned is 25%
**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF WATER RESOURCES**
1416 Ninth Street, Room 418,
Sacramento, CA 95814

BID DATE: MAY 20, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Small Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION SITE MANAGEMENT, CPM SCHEDULING CONSULTANT, DEVELOP WATER SUPPLY, DEWATERING, EMULSION SUPPLIER, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, FENCING, HYDRO-SEEDING, LANDSCAPING, LIME TREATMENT, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, MISC. IRON AND STEEL, REINFORCING STEEL, ROADSIDE SIGNS, ROCK SLOPE PROTECTION SUPPLIER, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL MATERIAL SUPPLIER, TRAFFIC CONTROL/ENGINEER, UNDERGROUND, WATER TREATMENT, WELL DRILLING & SEALING, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, SITE SECURITY/GUARD, OFFICE TRAILER & FURNISHINGS.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Dave Bast. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 70 - CONSTRUCTION ON
STATE HIGHWAY IN BUTTE COUNTY NEAR
OROVILLE FROM 0.2 MILE NORTH OF COX
LANE TO 0.1 MILE NORTH OF PALERMO ROAD**

Contract No. 03-3H72U4
Federal Aid Project No. ACNH-P070(141)E
Disadvantaged Business Enterprise Goal
Assigned is 15%

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION**
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: MAY 27, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BOX CULVERT, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, BARRICADE, DELINEATORS, ELECTRICAL, EROSION CONTROL, FENCING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.





California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS RTE 84 IN ALAMEDA COUNTY IN
FREMONT AND NEWARK FROM DUMBARTON
BRIDGE TO DECOTO ROAD SEPARATION**

**CONTRACT NO. 04-3Q4304- FEDERAL AID
PROJECT NO. ACNH-P084(053)E**

**Disadvantaged Business Enterprise Goal
Assigned is 12%**

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION**

**1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

BID DATE: MAY 27TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TESTING TRAFFIC CONTROL SYSTEM, TRAFFIC CONTROL MATERIAL SUPPLIER, TRUCKING, WATER TRUCKS, STREET SWEEPING IMPORTED BORROW, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: QUINN HANCE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**ANNUAL STREET OVERLAY /
REHABILITATION 2018-20**

**Project No. 2019.0050, Bid No. 19-20.005
Local Business Enterprise Goal Assigned is 25%**

**OWNER: CITY OF SAN LEANDRO
835 East 14th Street, 2nd Floor,
San Leandro, CA 94577**

REVISED BID DATE: May 19, 2020 @ 3:30 P.M.

DGC is soliciting quotations from certified Local Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, FOAM AC RECYCLING, IRRIGATION, LANDSCAPING, MINOR CONCRETE, PAVEMENT MILLING, PIPELINE VIDEO INSPECTION, ROADSIDE SIGNS, SHORING, STRIPING, SURVEY/STAKING, TESTING, TREE REMOVAL/TRIMMING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, PERMEABLE MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.sanleandro.org/depts/finance/purchasing/bids/default.asp>

Fax your bid to (925) 803-4263 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JACK SHEWMAKER
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**SACRAMENTO INTERNATIONAL AIRPORT
TAXIWAY DELTA, WHISKEY,
YANKEE REHABILITATION**

Contract No. 4491

**OWNER:
COUNTY OF SACRAMENTO**

9660 Ecology Lane, Sacramento, CA 95827

BID DATE: MAY 28, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CRACK SEALING, ELECTRICAL, JOINT SEAL, PAVEMENT MILLING, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, QUALITY CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.saccounty-bids.net/>

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JACK SHEWMAKER
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**SEDIMENT REMOVAL 2020 TISDALE BYPASS
SACRAMENTO RIVER FLOOD
CONTROL PROJECT**

**Contract No. C51597,
Specification No. 20-05**

Small Business Enterprise Goal Assigned is 25%

**OWNER:
STATE OF CALIFORNIA -
DEPARTMENT OF WATER RESOURCES
1416 Ninth Street, Room 418,
Sacramento, CA 95814**

BID DATE: MAY 27, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Small Business Enterprises and Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, EROSION CONTROL, FENCING, TRAFFIC CONTROL SYSTEMS, TRUCKING, WATER TRUCKS, STREET SWEEPING.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need SBE/DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer

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Racial inequality and COVID-19

■ **Continued from page 2**

88 deaths (per 100,000 residents); Michigan: 72; Connecticut: 58; Louisiana: 49; New Jersey: 32; Illinois: 30; Washington, D.C.: 27.

Though we don't have racial and ethnic data from every state, clearly Black people are dying of coronavirus at an alarming rate that is about 2.5 to 3 times higher than other groups. For the Black community this is like waking up in the middle of a horror film that adheres to the old trope of the Black people dying first, except this is real and we still have no clear sense of when this nightmare will be over.

For many reasons, homeless people are at increased risk from COVID-19.

For years, the Black community has been reported as having, on average, the lowest life expectancy compared to other communities. ProPublica reported "In Milwaukee, simply being Black means your life expectancy is 14 years shorter, on average, than someone White."

In California, 2017 data indicates that being Black in Alameda County means having an average life expectancy six to nine years less than your White or Hispanic counterparts. We are more likely to be uninsured compared to our White counterparts. and it is not by choice.

When they encounter the health care system, Black patients often get unequal treatment. When assessing pain, for example, clinicians — mostly White clinicians — underestimate, and therefore, undertreat Black patients, partially due to a common misconception that Black people have higher pain tolerance.

According to CalMatters, Black people make up just six percent of the population in California but 30 percent of our state's homeless population.

In a recent Slate interview, Dr. Uché Blackstock, an emergency medicine physician, mentions an algorithm that is used to allocate resources to critically ill patients, which has been shown to underestimate the needs of critically ill Black patients. So, when it comes time for hospitals and clinicians to ration resources, we can assume Black patients will be at a disadvantage.

For many reasons, homeless people are at increased risk from COVID-19. We see a disproportionate number of Black people experiencing homelessness, and many more are currently at risk for displacement due to several systemic inequalities. According to the 2018 Alameda County "Plan to End Homelessness," Black people make up just 11 percent of the county population but 49 percent of its homeless population; in Oakland, African Americans make up a staggering 70 percent of the homeless population. According to CalMatters, Black people make up just six percent of the population in California but 30 percent of our state's homeless population. The nightmare continues.

The largest share of Black-owned businesses with employees, 29 percent in total, are in the health care and social assistance professions.

Black business owners are in the center of the fight against COVID-19 for several reasons. First, the median White family has nearly 10 times the amount of wealth as the median Black family, according to the Brookings Institution. This translates to our businesses having less reserves — both financial and operational — than other businesses. Not to mention the impact that negative perceptions of Black-majority neighborhoods held by consumers had on Black businesses last year. In 2019, those perceptions cost these businesses roughly \$4 billion in revenue. COVID or no COVID, Black-owned businesses suffer at the hand of underinvestment due to ra-

cial and socioeconomic factors. The current pandemic exacerbates this reality.

Black businesses, and the professionals who work in them, have faced the largest impact from social distancing precautions. The largest share of Black-owned businesses with employees, 29 percent in total, are in the health care and social assistance professions. These firms account for \$17 billion in annual revenue, which is the largest share of revenue generation for Black-owned firms with paid employees. These organizations include frontline healers, essential workers, and economically vulnerable workers — the glue currently holding our nation together.

"Of the 2.6 million black-owned businesses, 2.5 million have no employees."

— Ron Busby

Despite their importance, these organizations haven't received the resources to sufficiently protect themselves and serve our communities, such as personal protective equipment. Based on the experience of the East Oakland Black Cultural Zone Collaborative, our community-serving nonprofits in Oakland and the Bay Area, for example, have smaller quantities of Medical Grade PPE supplies, but are uniquely positioned to provide the only care that some of our community members will receive or trust.

To further put things into perspective, the second largest share of revenue generation for Black-owned businesses is the retail trade, which generates \$14 billion. Retail is greatly affected by social distancing precautions, compounded by a shortage of resources to market services and products through online platforms.

The CARES Act offers relief to small businesses through the Small Business Administration's Paycheck Protection Program (PPP). This program has to-date set-aside more than \$650 billion in funding to allow small businesses to receive forgivable loans for payroll and other employee costs. This is concerning because the majority of our businesses do not have paid employees. In fact, Ron Busby, president of U.S. Black Chambers — a coalition of Black chambers of commerce — was quoted saying, "Of the 2.6 million black-owned businesses, 2.5 million have no employees."

We need block-by-block support for mutual aid networks as the first line of defense.

The first round of PPP funding only lasted two weeks and small businesses are already suing banks for funneling opportunities to larger businesses. Politico reports that each bank was "reshuffling the PPP applications it received and prioritizing the applications that would make the bank the most money." While Congress recently approved approximately \$350 billion for the second round of funding, that money is anticipated to last only two to three weeks at most.

One positive sign: The new funding sets aside nearly \$125 billion for small businesses that do not have existing relationships with banks. Targeting underbanked businesses is a good start, but we need an explicit focus on Black businesses to effectively reach our most vulnerable communities.

From Resilience to Recovery

The Black community has proved its resilience time and time again, from slavery, through the Black Codes, Jim Crow, redlining, to the New Jim Crow, the New Black Codes, the War on Drugs and more. Prior to this pandemic, acknowledging that we stand on the shoulders of our ancestors and family members has provided the much needed strength to overcome horrific times. Resilience and perseverance are in our DNA, but though they are still essential, right now more is needed.

Although not all nonprofits carry out functions of critical importance to the government, a surprising number of them deliver services that the Black community depends on

What the Black community in Oakland and the rest of California needs is support from our elected officials, at the federal, state and local levels, backed up by concrete actions:

- In the short-term, we need Gov. Newsom and California elected officials to provide support for the frontline, grassroots nonprofits responding in real time to the crisis and filling in gaps where the public and private sector cannot or will not serve families and individuals in the Black community. We need block-by-block support for mutual aid networks as the first line of defense; testing in our communities without requiring a referral; PPE for frontline healers and essential employees, particularly the economically vulnerable workers; badges for frontline healers/street soldiers; respite for essential workers; access to subsidized and/or free mental health therapy sessions; and tailored support for our seniors (including senior centers, senior housing, service providers and food distribution). Grassroots Black organizations are ramping up service to Black neighborhoods even while their own funding goes down. Organizations such as the Black Cultural Zone, Roots Health Clinic, East Oakland Collective, Allen Temple Health and Social Services, Building Opportunities for Self-Sufficiency, Black Housing Union, Richmond Housing and Neighborhood Services, and so many more, sacrifice day in and day out in these front lines.

Although not all nonprofits carry out functions of critical importance to the government, a surprising number of them deliver services that the Black community depends on. The modern welfare state has largely been subcontracted to nonprofits. Unfortunately, Black nonprofits that fail cannot be so easily replaced or restarted. Few have the type of hard, tangible assets that can survive a gap in income. If they fail, there is no clear motive to fueling a reconstruction. Philanthropy is not good at providing front-loaded, re-start capital at scale.

- We call on the governor and California elected officials to create specific, tangible supports for our nonprofits. It could begin with the creation of a \$100 million community nonprofit grant fund that can be targeted to the Black community and other communities of color, with a common application for individuals, businesses, artists and entrepreneurs. It should provide technical assistance, including translation services, as needed. Such a fund could prepay existing state contracts and increase the speed and flexibility in budget reimbursements to small nonprofits to ensure they can focus on serving vulnerable families rather than just keeping the lights on. California could also create a tax credit, similar to what already exists in Massachusetts, to maximize philanthropy to small organizations.
- We also call on the governor to support another critical component of the Black community's resilience, our small businesses — our community's economic engine that risks being decimated due to the pandemic. We need direct relief and call on him and all officials to target the following support to Black businesses: Use supplier diversity and state agency contracting as a tool for economic stimulus directly to Black businesses; make \$100 million available for mom-and-pop Black businesses and sole proprietors left out

of the federal recovery funds (which in its original iteration ran out in 13 days); create a commercial rent tax credit for restaurants and non-grocery store businesses to ensure Black businesses are not driven out due to rent that was previously high and now is completely unpayable for shuttered businesses; waive annual LLC fees for small business to ensure that Black entrepreneurs, who already have approximately five cents in personal assets for every dollar of the White community's assets, are able to protect what wealth they do have; use diverse media outlets owned by Black Californians to reach vulnerable Black communities. Also, to accomplish this targeted support and outreach, we ask the governor and legislature to put their full support behind the movement to repeal Prop 209 and stop all race-blind policy making.

In the long term, we call on the governor and California elected officials to also address the need for a statewide ban on criminal background checks for rental housing, similar to what already exists in Oakland, and better prepare our formerly incarcerated folks to re-enter society. Our people are being released in the middle of the night without necessary resources, no place to stay, thousands of job restrictions and are being placed into the same environments that provoke recidivism. We also need rent and mortgage subsidies, increased access to banking for our underbanked and unbanked businesses and community members, and a California job corps program for our Black and Brown communities.

We recognize that California can't address our communities' needs by itself. Therefore, we need a federal government that provides student loan forgiveness, universal health care, targeted long-term commitments to minority-owned communities, businesses, and nonprofits, and works to flatten the curve of racial bias. We also need expanded Community Development Financial Institutions lending for Black owned micro-businesses. There must also be data collection and transparency around the race/ethnicity of businesses that eventually receive Federal funds to ensure that Black businesses, which are on the smaller end of the small business continuum, receive proportionate access, at a minimum, to the financial, technical and marketing support, assistance and resources that are and will become available.

Conclusion

COVID-19 is not an equal opportunity virus. Indeed, it's shined a spotlight on America's pandemic of inequality. Everything we know thus far says that its burden falls disproportionately on low-income communities and communities of color, especially the Black community.

The Black community is also standing up for, and standing in solidarity with, other communities who are suffering. This is particularly true of the Asian Pacific Islander American community, which is seeing a spike in despicable hate crimes, and the undocumented immigrant community, which has cruelly been denied access to federal economic recovery funds.

We call on the governor and legislative leaders to meet with us and other representatives of the Black community to discuss concrete steps the state can take in addressing the disproportionate impact of COVID-19 on our community, as well as targeting our community in its recovery efforts. Governor Newsom and California elected officials must act immediately to ensure that our community's economic engine is not decimated due to the pandemic.

SOURCE:

<https://greenlining.org/press/opinion-columns/2020/racial-inequality-and-covid-19/>

Business Toolkit

6 Financial Tips For Entrepreneurs Launching Their Business

Launching a new startup has its own set of challenges and obstacles. And that's what makes an entrepreneur's journey engaging and interesting. Unfortunately, exceptional entrepreneur's skills and a truly amazing business idea cannot guarantee business success. What will really ensure your business success is how careful are you with your financial side of the business.

Here's what you can do while you are launching your business or are in the early phase of your startup.

1. Maintain a steady cash flow

82% of small businesses fail due to poor cash flow management. Therefore, you need to stay on top of your cash flow to understand where your money is going and from where it is coming. Ignoring your cash flow can put your business at risk of failing. Regardless of how brilliant your business idea is, if you don't have the money to run it, you'll eventually hit the brick wall.

2. Monitor your spending

When your startup is off the ground, you'll be hit with expenses from every direction. The only way to control the situation is to keep close track of your finances.

For a startup, every penny counts. Don't overlook small expenses because they can pile up and can be big enough to impact the bottom line.

3. Limit your fixed expenses

If you are in the initial stage of your startup, keep your expenses low for business longevity. Get your priorities straight. Don't invest in an elaborate office in the heart of the city and over the top amenities. Operate with a very thin budget and allocate a major chunk of your capital towards business growth.

4. Focus on acquiring new customers and retaining the existing ones

Your focus at this stage of the business should be on acquiring new customers. Figure out ways

to acquire new customers. The sooner you figure it out, the higher will be your chances of making your business a success. You can start off by identifying various customer acquisition channels and then working towards reducing the cost of customer acquisition.

Acquiring new customers should not be your only focus; you should also make efforts to retain them. Keep your customers engaged and build their loyalty by showing appreciation through discounts and promotional offers.

5. Stay optimistic but stay prepared for the worst

An entrepreneur's journey is unpredictable, and probably that's the reason why it is exciting. While you cannot expect what can happen when you start your business, the least you can do is be prepared for the worst. Don't quit your job as yet. Wait until your business makes enough money to replace that income.

Keep emergency stash -- both personal and business. You'll face various cash flow problems during this period. In some situations, you may have to act fast. In some situations, your emergency cash may not be enough to get you out of the financial situation. In situations like these, you should consider financing options like a business line of credit, personal loan, equity funding, business loan, or crowd-funding. These funding options will enhance your liquidity without compromising your company's future.

6. Make sure to compensate yourself

Unfortunately, your commitment and dedication to your business cannot put the food on your table. Make sure you pay yourself -- not a fat salary but just enough to live comfortably.

9 Awesome Tools For Leading Successful Construction Companies

[Article was originally posted on www.construct-ed.com]

Running a successful construction company is like leading a successful sports team.

A successful sports team must play good defense to win games. The team's defense is responsible for stopping the forward progress of the other team. They repel the other team's offense attacks. They have to get the ball back into the hands of their offense so that they can score.

A construction company needs a great defense to be successful. A great defense helps a company stop problems that can impact the company if they are not stopped in their tracks. They stop problems before they start and put the ball back into the offense's hands to score.

Leaders of successful construction companies build their management and leadership toolboxes. They fill their personal toolboxes with tools that can help them manage and lead better.

There are great tools available to help leaders and managers in the construction industry build a successful construction company. Learning how to use these tools will help leaders and managers grow their businesses. Mastering these tools will help them leverage their abilities into their positions.

There are 9 Zones that successful construction companies need to cover and defend. Defending these 9 Zones will help keep the ball in the hands of your company's offense. The best way for a team to score is to stay on offense. If your company is continually playing defense you are not able to score points by focusing on executing your scopes of work.

Zone 1: Business Management and Leadership

Zone 1 deals with your development as a leader or manager. To lead your company you need to continue to grow. Your company cannot grow around you.

In his best selling book the 21 Irrefutable Laws of Leadership, John Maxwell explains the Law of the Lid. The Law of the Lid states that a person's leadership ability determines a person's level of effectiveness. If you want your company to grow you need to grow yourself first.

Recommended tool:

To grow as a leader and manager you need to look for resources that you can learn from. Listening to audiobooks is a great use of your windshield time. Check out Audible for audio books on leadership and management.

Zone 2: Insurance and Risk Management

Zone 2 deals with the risk associated with being in the construction industry. Risk is a part of doing business. Learning how to handle the risk is a critical part of leading your construction company.

There are four primary ways a successful construction company manages its risk. As an owner, you can choose to do one of the following with the risk in your company.

- Decline the risk -- don't take the work.
- Engineer the risk down -- figure out a safer way to complete the work.
- Transfer the risk to someone else -- find someone else to complete the work and accept the risk.
- Insure the remaining risk -- whatever risk you cannot eliminate or reduce needs to be insured.

Recommended tool:

Align your company with an insurance carrier and broker who have experience in construction. Leverage their knowledge to help build solid coverage for this zone.

Zone 3: Marketing and Business Promotion

Zone 3 addresses promoting and marketing your business. Every business needs to create oppor-

tunities. Promotion is a key element of building your business.

Focus is a critical characteristic for a successful construction company leader. Identify the marketing channels that work for you and your company. Continue to test those channels and build your leads through the channels that work.

Recommended tool:

Join networking groups including your local Chamber of Commerce. Networking groups provide outstanding sources to generate leads for your company. Look into BNI -- Business Networking International

Zone 4: Project Cost Estimating

Zone 4 is a critical zone. Every good project begins with a good estimate. Good estimating practices need a good estimating program that is consistent.

Cost estimating is a major component of a successful construction company. Construction companies will fail without a quality estimating process that can be scaled and repeated. Estimating systems are made up of two major components which are the estimating system as well as the estimators who operate the systems. Choose both carefully.

Recommended tool:

Using a consistent estimating system will allow you to produce consistent bids and estimates.

Microsoft Excel provides a consistent platform to build an estimating system on. You can also look for an estimating system that is specific to your industry.

Zone 5: Selling for Your Construction Company

Zone 5 is closing the deal. You have to be able to sell and close deals to have work for your company. Without a sale, there is no company.

A successful construction company must find opportunities and close deals. Learning how to identify opportunities and earn the sale is a major component in operating a successful business. Successful business owners and sales professionals must be able to work collaboratively with their prospects and customers to deliver quality projects. Exceeding customer expectations will create repeat and referral business sources that can help build a backlog for your business.

Recommended tool:

The key to sales is listening. Listening is an important skill. Learn to listen. Dale Carnegie Training is an outstanding resource for sales training.

Zone 6: Managing Operations

Zone 6 is all about delivering on what you sell. Don't get caught over promising and under delivering to your customers.

Contracting a project is similar to catching a fish. Now that you have caught it what are you going to do with it? A successful construction company has systems and processes in place to handle projects once they are contracted. Establishing systems and processes that are repeatable will help a construction company execute scopes of work consistently. A successful construction company has a plan for how the project will be executed before they contract the work.

Recommended tool:

That smart device that you have in your hand is a great tool for managing projects. There are great apps to help you lead and manage construction and remodeling projects. Search the app store on Google or iTunes for "project management".

Zone 7: Leading People

Zone 7 takes a look at a vital part of your business -- your people. Construction is a team sport. Without a team, you cannot take the field or play the game.

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 1000016821
Sourcing Event ID No. 000003299
(PW GAN G18 PAVE PRSRVTN CNT 4B)
AS-NEEDED PAVEMENT PRESERVATION
CONTRACT 4B
(GENERAL AS-NEEDED CONTRACT G18)

Bid will be received online via file upload until **2:30:00 p.m. on May 27, 2020**, after which they will be publicly opened and read online. Refer to Project Manual for further details regarding submission of Bids and Bid opening. Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpdpublicworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpdpublicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is on an as-needed basis at various locations throughout San Francisco, California and consists of micro-surfacing pavement preservation, traffic control, and all associated work. The Work will be given out as contract service order packages that include the scope and time limit for completion. The time allowed for completion is 730 consecutive calendar days. The Engineer's estimate is approximately \$3,000,000. For more information, contact the Project Manager, Paul Barradas at 415-554-8249 or paul.barradas@sfpdpublicworks.org.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Sourcing Event ID No. 0000002286
(PW 41 & 44 AVE INFSTRST IMPRV)
Contract ID No. 1000015022
PW 41ST AND 44TH AVENUES
INFRASTRUCTURE IMPROVEMENTS

Bids will be received online via file upload until **2:30:00 p.m. on June 3, 2020**, after which they will be publicly opened and read online. Refer to Project Manual for further details regarding submission of Bids and Bid opening. Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpdpublicworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpdpublicworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various locations on 41st and 44th Avenues, between Lincoln Way and Vicente Street with segments of work on 36th Avenue, 46th Avenue, and 47th Avenue in San Francisco, California and consists pavement renovation, sidewalk and curb ramp construction, base repair, sewer main repair, sewer main lining, drainage work, traffic control, and related support work. The time allowed for completion is 485 consecutive calendar days. The Engineer's estimate is approximately \$11,760,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280 or Ramon.Kong@sfpdpublicworks.org.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a pub-

The Contract Term is 730 days from the date of notification to Contractor of executed Contract or when the cumulative amount of issued Contract Service Orders reaches the Maximum Contract Value, whichever comes first. The Contract Term may be extended up to 5 years to complete the work of issued Contract Service Orders, but no new Contract Service Orders will be issued after the first 4 years.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.64(a) – As-Needed Contracts, work shall be assigned on a Contract Service Order basis. None of the requirements of this Chapter or Administrative Code Chapters 12B, 12C and 12D.A are waived for as-needed contracts.

This Project shall incorporate the required partnering elements for **Partnering Level 2**. Refer to Section 01 31 33 for more details.

Bids will not be accepted from contractors currently holding a similar contract with San Francisco Public Works, except when such existing contract will expire in 120 days or fewer from the date Bids are due for this Contract, or if the contractor has been issued Contract Service Orders valued by the City in an amount equal to or exceeding 90% of the Maximum Contract Value of the existing contract. A similar contract is an as-needed contract for pavement preservation with similar scope to that of this solicitation.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits in contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

lic works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for Partnering Level 3. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Selormey Dzikunu at

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Selormey Dzikunu at 415-554-8369 or selormey.dzikunu@sfpdpublicworks.org for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid meeting will be held by conference call on Monday, May 11, 2020 starting at 11:00 am. Refer to Section 00 21 13 Appendix B for a guide to joining a Microsoft Teams meeting.

Join Microsoft Teams Meeting https://teams.microsoft.com/dl/launcher/launcher.html?url=%2f%23%2f%2fmeetupjoin%2f19%3ameeting_MzRiMjFjZTAzMGUxZS00ZTU4LTk5YzEtM2QxNjU3ZTEwZjZj%40thread.v2%2f0%3fcontext%3d%257b%2522Tid%2522%2522a%25222d5c2cf-ce3e-443d-9a7fdfcc0231f73f%2522%252c%2522Oid%2522%253a%2522c901858f-3a34-4bee-9d51-7b9ee31d9338%2522%257d%26anon%3dtrue&type=meetup-join&deeplinkId=0c6bb115-9a45-4f38-b535-3adb9385e17b&directDL=true&msLaunch=true&enableMobilePage=false&suppressPrompt=true

+1 415-906-4659 United States, San Francisco (Toll)

Conference ID: 488 567 228#

For information on the City's Surety Bond and Finance Program, call 415-986-3999 or bond@imwis.com.

A corporate surety bond or certified check for 2.5 percent (2.5%) of the amount bid must accompany each bid. Refer to the Project Manual for further instructions regarding submission requirements for bid security.

Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award. The bonds shall be for a sum of not less than 100% of the cumulative value of all issued Contract Service Orders

415-554-8369 or Selormey.Dzikunu@sfpdpublicworks.org for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid meeting will be held by conference call on Friday, May 22, 2020 starting at 10:00 am.

Refer to Section 00 21 13 Appendix B for a guide to joining a Microsoft Teams meeting. Join Microsoft Teams Meeting

https://teams.microsoft.com/1/meetupjoin/19%3ameeting_MDVkJ12MjctNmMjY0YmVhLWE4OTgtOTc0NDZlZDZlM2M2%40thread.v2%2f0%3fcontext%3d%257b%2522Tid%22%3a%2222d5c2cf-ce3e-443d-9a7fdfcc0231f73f%22%2c%22Oid%22%3a%22ae222e79-1c55-4272-a566-0cf509d6c760%22%2f7d

+1 415-906-4659 United States, San Francisco (Toll)
Conference ID: 737 152 678# Learn more about Teams | Meeting options

For information on the City's Surety Bond and Finance Program, call 415-986-3999 or bond@imwis.com.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Refer to the Project Manual for further instructions regarding submission requirements for bid security.

Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold

under the as-needed Contract or at least 25% of the Maximum Contract amount, whichever is greater.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

5/14/20

CNS-3364260#

SMALL BUSINESS EXCHANGE

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Right reserved to reject any or all bids and waive any minor irregularities.

5/14/20

CNS-3364933#

SMALL BUSINESS EXCHANGE

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390577-00

Fictitious Business Name(s):
Aquilamar Systems
Address
518 Ashbury Street, San Francisco, CA 94117
Full Name of Registrant #1
Ryan Anderson
Address of Registrant #1
518 Ashbury Street, San Francisco, CA 94117

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04/27/2020**

Signed: **Ryan Anderson**

This statement was filed with the County Clerk of San Francisco County on **05-01-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-01-2020

05/07/20 + 05/14/20 + 05/21/20 + 05/28/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390463-00

Fictitious Business Name(s):
ASAKICHI
Address
1737 Post Street #365, San Francisco, CA 94115
Full Name of Registrant #1
Asakichi Sakakihara
Address of Registrant #1
1 Daniel Burnham Ct. #108, San Francisco, CA 94109

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-11-2012**

Signed: **Asakichi Sakakihara**

This statement was filed with the County Clerk of San Francisco County on **04-15-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-15-2020

04/23/20 + 04/30/20 + 05/07/20 + 05/14/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390556-00

Fictitious Business Name(s):
Butter & Crumble
Address
2355 Chestnut Street, San Francisco, CA 94123
Full Name of Registrant #1
Sophia Anna Smith
Address of Registrant #1
3759 Fillmore Street, San Francisco, CA 94123

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04/09/2020**

Signed: **Sophia Smith**

This statement was filed with the County Clerk of San Francisco County on **04-27-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-27-2020

05/07/20 + 05/14/20 + 05/21/20 + 05/28/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390599-00

Fictitious Business Name(s):
Gast Architects
Address
355 11th Street, Suite 300, San Francisco, CA 94103
Full Name of Registrant #1
David S. Gast & Associates (CA)
Address of Registrant #1
355 11th Street, Suite 300, San Francisco, CA 94103

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-27-2008**

Signed: **David S. Gast, President**

This statement was filed with the County Clerk of San Francisco County on **05-06-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-06-2020

05/14/20 + 05/21/20 + 05/28/20 + 06/04/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390470-00

Fictitious Business Name(s):
MKR Advisory
Address
631 29th Street, San Francisco, CA 94131
Full Name of Registrant #1
Margaret Rhee
Address of Registrant #1
631 29th Street, San Francisco, CA 94131

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **April 10, 2020**

Signed: **Margaret Rhee**

This statement was filed with the County Clerk of San Francisco County on **04-17-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-17-2020

04/30/20 + 05/07/20 + 05/14/20 + 05/21/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390538-00

Fictitious Business Name(s):
PPE- SF Bay Area
Address
174 - 20th Avenue, Apt #305, San Francisco, CA 94121
Full Name of Registrant #1
Thomas Koren
Address of Registrant #1
174 - 20th Avenue, Apt #305, San Francisco, CA 94121

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Thomas Koren**

This statement was filed with the County Clerk of San Francisco County on **04-27-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-27-2020

05/07/20 + 05/14/20 + 05/21/20 + 05/28/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390522-00

Fictitious Business Name(s):
#1. TC Rentals
#2. Crossroads Traffic Management
#3. TriCal Traffic Management
#4. TriCal Rentals
#5. Traffic Control Rentals
Address
702 California Avenue, San Francisco, CA 94130-1706
Full Name of Registrant #1
Tri-California Events, Inc. S Corporation in California
Address of Registrant #1
1284 Adobe Lane, Pacific Grove, CA 93950

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Terry Davis, CEO/President**

This statement was filed with the County Clerk of San Francisco County on **04-22-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-22-2020

04/30/20 + 05/07/20 + 05/14/20 + 05/21/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390565-00

Fictitious Business Name(s):
Unsalted Butter
Address
1708 Filbert Street #4, San Francisco, CA 94123
Full Name of Registrant #1
Laura Mandracchia
Address of Registrant #1
1708 Filbert Street #4, San Francisco, CA 94123

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04/27/2020**

Signed: **Laura Mandracchia**

This statement was filed with the County Clerk of San Francisco County on **04-29-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-29-2020

05/07/20 + 05/14/20 + 05/21/20 + 05/28/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390651-00

Fictitious Business Name(s):
Cia Court
Address
649 Mission Street, 5th Floor, San Francisco, CA 94105
Full Name of Registrant #1
Vox Goddess LLC (CA)
Address of Registrant #1
649 Mission Street, 5th Floor, San Francisco, CA 94105

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-03-2020**

Signed: **Cia Court**

This statement was filed with the County Clerk of San Francisco County on **05-12-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-12-2020

05/14/20 + 05/21/20 + 05/28/20 + 06/04/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390635-00

Fictitious Business Name(s):
Listening
Address
538 Hayes Street, San Francisco, CA 94102
Full Name of Registrant #1
Daniel Keady
Address of Registrant #1
770 Kingston Avenue #209, Oakland, CA 94611

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Daniel Keady**

This statement was filed with the County Clerk of San Francisco County on **05-11-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-11-2020

05/14/20 + 05/21/20 + 05/28/20 + 06/04/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390591-00

Fictitious Business Name(s):
WellnessForBrain
Address
1160 Mission Street, #608, San Francisco, CA 94103
Full Name of Registrant #1
Wendy Liu
Address of Registrant #1
1160 Mission Street, #608, San Francisco, CA 94103

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05/01/2020**

Signed: **Wendy Liu**

This statement was filed with the County Clerk of San Francisco County on **05-04-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-04-2020

05/14/20 + 05/21/20 + 05/28/20 + 06/04/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390345-00

Fictitious Business Name(s):
Nickies Bar
Address
466 Haight Street, San Francisco, CA 94117
Full Name of Registrant #1
Kinross, LLC (CA - state of organization)
Address of Registrant #1
466 Haight Street, San Francisco, CA 94117

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/31/2020**

Signed: **Thomas M. Mills, Jr., President**

This statement was filed with the County Clerk of San Francisco County on **03/24/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**
Deputy County Clerk
03/24/2020

04/09/20 + 04/16/20 + 04/23/20 + 04/30/20

Public Legal Notices

UNIVERSITY OF CALIFORNIA, IRVINE MEDICAL CENTER

NOTICE INVITING GENERAL CONTRACTOR, ELECTRICAL OR MECHANICAL SUBCONTRACTOR PREQUALIFICATION

Prequalification Questionnaires will be received by the University of California, Irvine Medical Center (UCIMC) from general contractors, electrical and/or mechanical subcontractors, wishing to submit bids for a lump sum contract for the:

Site Infrastructure & Vehicular Circulation Upgrades, Project No. 994656

PREQUALIFICATION: The University has determined that bidders must be prequalified for this project.

DESCRIPTION OF WORK: The following scopes are included in the Site Infrastructure and Vehicular Circulation Upgrades project: 1) reroute all the utilities in the current overhead canopies, including gas lines, steam supply and condensate return lines, 5KV electrical feeds, chilled water supply and return lines, DI water, fire alarm system wiring, Network IT and Telecom copper and fiber optics, 2) demolish the overhead canopy and parts of the sidewalk, including abatement of the asbestos roofing, 3) relocate storm drain and electrical systems currently running east to west, between buildings 24a and 26, 4) relocate and provide a new sewer, domestic water and fire water connection to building 21, 5) provide new chilled water supply and return lines to building 21 from existing pipes approx. 100 feet away, 6) provide new normal and emergency power, including conduit, feeders, transformers, switchgear and ATSSs, from the building 34 to building 21, 7) provide steam supply and condensate return from building 31 to building 21, 8) extend the existing Valet drop off area, currently in front of building 22c, into the current grass area with additional curb and gutter, concrete and asphalt roadway, bollards, sidewalks, benches and landscaping, 9) provide Network IT and Telecom fiber for building 21 from adjacent locations, 10) relocate existing building 22A backflows and water meters for a new building 22A entry, 11) demolish

building 80, 12) construct a new road with curb and gutter from the south side of the building 55 parking lot connecting to Service Way South, 13) concrete crosswalks, across the new road with adjacent sidewalks and landscaping, 14) and other work related to the items above.

PROJECT COMPLETION TIME: 200 calendar days.

ESTIMATED COST: \$5,500,000

PROCEDURES: Prequalification Questionnaires available **Thursday, May 7, 2020, 4:00 PM.** Contact Kim Kerwin @ khau@hs.uci.edu.

QUESTIONNAIRE DUE DATE: Questionnaires must be received by **Thursday, May 21, 2020 at 2:00 PM** at UCIMC, Planning Administration, Building 27, Room 136, 101 The City Drive South, Orange, CA 92868.

GENERAL CONTRACTOR QUALIFICATIONS: Must have a current and active California CSLB "A" General Engineering or "B" General Building Contractor's license, insurance, bonding, safety, financial and claims history requirements. Must have completed a minimum of (2) projects in the last 7 years that meet all the criteria listed below and demonstrate the Contractor's ability to successfully complete the project with respect to project size, scope, cost, use, complexity, etc.:

1. Located in the State of California for which the construction cost was at least \$2,000,000 each;
2. Included underground utilities: electrical, water, sewer and steam;
3. Included the management of electrical, plumbing and HVAC subcontractors;
4. Included building a new road or road replacement, with curb and gutter work.

ELECTRICAL SUBCONTRACTOR QUALIFICATIONS: Must have a current and active California CSLB "C-10" Electrical Contractor's license, insur-

ance, bonding, safety, financial and claims history requirements. Must have completed a minimum of (1) project in the last 7 years that meet the criteria listed below and demonstrate the Contractor's ability to successfully complete the project with respect to project size, scope, cost, use, complexity, etc.:

1. In a hospital or outpatient healthcare facility located in the State of California for which the sub-contract amount was at least \$1,250,000 each;
2. Constructed in a limited and confined site adjacent to occupied buildings;
3. Included REROUTE OF INFRASTRUCTURE UTILITIES that included the installation of transformers, switchgear and ATSSs for both normal and emergency power.

MECHANICAL SUBCONTRACTOR QUALIFICATIONS: Must have a current and active California CSLB "C-20" Warm-Air Heating, Ventilating and Air Conditioning and/or "C-36" Plumbing Contractor licenses, insurance, bonding, safety, financial and claims history requirements. Must have completed a minimum of (1) project in the last 7 years that meet the criteria listed below and demonstrate the Contractor's ability to successfully complete the project with respect to project size, scope, cost, use, complexity, etc.:

1. In a hospital or outpatient healthcare facility located in the State of California for which the sub-contract amount was at least \$1,000,000 each;
2. Constructed in a limited and confined site adjacent to occupied buildings;
3. Included Installation of underground fusion welded HDPE chilled water pipes greater than 8" in diameter.

Bidders not meeting the requirements of the prequalification questionnaire will not be eligible to bid.

Prequalification is solely for the purpose of determining bidders who are deemed capable of successful performance of the type of work included in this project.

A contract will be awarded to the prequalified bidder submitting the lowest responsive bid.

The University reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem Contractors prequalified to submit proposals for the project. To prequalify, Contractors must agree to comply with all bid conditions including state prevailing wages, 10% bid bond, 100% payment and performance bonds, and insurance requirements. All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Proposer may be required to show evidence of its equal employment opportunity policy.

No contractor or subcontractor, regardless of tier, may be listed on a Bid for, or engage in the performance of, any portion of this project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1.

This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The successful Bidder shall pay all persons providing construction services and/or any labor on site, including any University location, no less than the UC Fair Wage (defined as \$13 per hour as of 10/1/15, \$14 per hour as of 10/1/16, and \$15 per hour as of 10/1/17) and shall comply with all applicable federal, state and local working condition requirements.

For other opportunities, please visit <http://www.ucirvinehealth.org/planning-administration>

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA
April 30, 2020

9 Awesome Tools For Leading Successful Construction Companies

Continued from page 8

Successful construction executives and leaders understand the distinction between management and leadership. They realize that in order to be successful that you manage systems and processes but you lead people. Learn to lead people through the systems and processes that your business is established on. Leading and building people will create a sustainable growth track for your business.

Recommended tool:

Developing your employees and team members takes a plan. It does not happen by accident. Eric Jurin has a great system for building construction employees. He discusses in his course 5 Valuable Growth Stages that Actually Build Better Employees. Learn how to build better employees through an established process.

Zone 8: Financing Your Company

Zone 8 explores financing your company. Companies take cash – and without cash, your company dies.

Cash flow is to a company as water is to a boat. A boat requires water to work effectively. Without water the boat is useless. In similar fashion, a company requires cash to operate effectively. The source of the cash can be different for each company. But regardless of the source of cash, the company needs the cash in order to operate and meet the owner's goals.

Recommended tool:

Cash flow is king. It is the lifeblood of your construction company. Without it, the company dies.

Learning how to manage the cash flow for your business is a critical factor for success. Mishandle cash and it can sink your ship fast. Learn how to better manage your business's cash flow with this course from Philip Campbell.

Zone 9: Accounting

Zone 9 is about speaking a foreign language – the accounting language. Learning to speak the accounting language will help you communicate better with your advisors.

Operating a company without a good accountant will leave the business leader with little awareness of their surroundings. A successful construction company needs a solid accounting system to provide reporting. Without good reports, the business leader will not have the information needed to make good decisions. Leading a successful company requires good and timely information in order to make decisions for the future of the company.

Recommended tool: Select a good accounting system that works for your construction company. Construction requires a unique approach to accounting. Not all accounting systems will work for your company. Make sure that you can scale the accounting program as your company grows. Online accounting solutions such as Xero are great solutions. An online system allows your accountant access to your books from a remote location. This allows for more real-time review of your financial performance.

SOURCE: <https://www.construct-ed.com/9-awesome-tools-for-leading-successful-construction-companies/>





California Sub-Bid Request Ads



777 South Figueroa St. Los Angeles, CA 90017
Tel: (562) 567-2549 • Fax: (562) 946-3823
Contact: Tanya Stukes
Email: SanFernandoGR.Bids@kiewit.com • Visit: <https://www.kiewit.com/sfgrp>

SAN FERNANDO GROUNDWATER REMEDIATION PROJECT
Owner: Los Angeles Department of Water and Power
Progressive Design Builder: Kiewit Infrastructure West Co.
Anticipated Request for Proposal (RFP) Release Date: May 11, 2020
Proposal/Quote Deadline: Varies and Posted by Bid Package

Seeking qualified firms (including SBEs, DVBs, DBEs, 8(a)s, SLBs, EBEs, SBs, MBs, SMBEs, SWBEs, WOSBs, EDWOSBs) to provide a **notice of interest** to receive a bid/RFP package or provide a quote in their respective areas of work or specialty.

SUBCONTRACTOR & VENDOR OPPORTUNITIES

Kiewit will be requesting quotes for various areas of work listed in, but not limited to, the scope categories below:

Concrete Construction	HVAC	Sawcutting
Concrete Pump & Place/Finish	Masonry	Sheet Metal
Demolition	Metal Door Frames	Signage
Dust Control/Street Sweeping	Office/Site Furnishings/Set Up	Site Excavation/Recompaction
Electrical Ductbanks Install	Phase I Enviro	Small Tools/Supplies
Equipment Rental	Pipeline Sewer Pipe	Small Utilities
Fencing & Gates	Reinforcing Steel	Soil Augers/Test Drill
Fuel	Roll Up Doors	Temp Electrical
Glass/Glazing	Roof Hatches	Welded Steel Tank
HazMat Assessment	Rough Carpentry	

Potential materials for Suppliers include but are not limited to:

Ductile Piping	Lumber	Miscellaneous Metal
Geotextile Fabrics	Metal Commodities	Ready Mix Concrete
Handrail	Metal Decking	Soil Nail
Hydrogen Peroxide Storage Tanks	Metal Grating	Steel Truss Girder
Louvers	Metal Ladders	

Respond with interest at: <http://survey.constantcontact.com/survey/a07eh22ntgek9enhxcu/a013ck9inrapz/greeting>

This is a Public Works Project subject to prevailing wage rates and a Project Labor Agreement. For information or questions on the contract requirements, availability of plans and specs and licensing, bonding, insurance, etc., please contact our office.

"Kiewit is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."

Prime Proposer Bidder: Sepulveda Transit Corridor Partners
Project: Sepulveda Transit Corridor Project
Owner: Los Angeles County Metropolitan Transportation Authority
Prime Proposer Bid/Proposal Due Date: 6/20/2020

ATTN: Chief Estimator

We are bidding/proposing the above project as a prime contractor on the above project and would appreciate quotes from firms who are currently certified as a Disadvantaged Business Enterprise (DBE) for the following work/services and/or materials:

- **Communication Systems**
- **Corrosion Control**
- **Stray Current**
- **Traction Power System**
- **Property/Land/ROW**
- **Office Space**

Solicitation Number: 202002 - 11

Solicitation responses will be accepted through: 6/05/2020

Instructions:

Please follow link below to the Solicitation Response form to submit company and pricing information. It is important to reference the solicitation number located just above these instructions, when filling out the Solicitation Response.

If you have not filled out the STCP DBE Outreach Questionnaire, please do so first.

STCP DBE Outreach Questionnaire: <http://bit.ly/2NWB2kY>

Solicitation Response: <http://bit.ly/3aiVgy9>

Should you need any assistance in obtaining bonding or insurance, please feel free to call us. DBE firms are also referred to the Small Business Administration (SBA) and/or the Federal Department of Transportation (DOT) Bond Assistance Programs.

We are an Equal Opportunity Employer and, as a matter of policy, encourage the participation of Small Business Enterprises.

All DBE firms must be certified by the bid/proposal due date, June 20, 2020 and must provide our office with a copy of your DBE certification to include with the bid/proposal. Should you have any questions regarding Metro's certification process, contact Metro's certification Hotline at (213) 922-2600.

For all other questions, please contact The Solis Group 626-685-6989



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified subcontractors, suppliers, and truckers for the following project:

FOSTER CITY LEVEE IMPROVEMENTS PROJECT NO. CIP 301-657

Bids: 6/16/2020 @ 2 pm

The work in this contract includes but is not limited to: Demo; Forming and Accessories; Waterstops; Concrete Reinforcing; Cast-In-Place Concrete; Precast Architectural Concrete; Metal Fabrications; Coatings; Traffic Signage; Signs; Site Furnishings; Shade Structures; Earthwork; Filter Fabric and Geotextiles; Site Preparation; Structural Excavation; Dewatering; Structural Fill; Cellular Concrete Fill; Trenching and Backfilling; Excavation Support and Protection; Pavement Restoration and Rehab; Landscape; Aggregate Base Course; Asphaltic Concrete Paving; Stabilized DG Paving; Concrete Curbs, Gutters and Sidewalks; Pavement Markings; Chain Link Fences and Gates; Design-Build Bridges; Irrigation Control System; Soil Preparation; Hydroseeding; Planting; Water Mains and Irrigation Services; Storm Drains; Steel Sheet Piling Seawalls; Rebar; Electrical.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested certified suppliers & subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

REQUESTING SUB-BIDS

From All Qualified **Small Businesses (SBE, WBE, VOSB, SDVOSB and Hubzone)**

Subcontractors/Sub-consultants/Suppliers/Vendors registered as a small business for:

P242 Missile Magazines Naval Weapons Stations, Seal Beach, CA

Owner: NAVFAC Southwest

Reyes Construction is requesting bids from

Subcontractors/ Suppliers: Coating Inspection & RCP

BID DATE: May 19, 2020 at 2PM

REYES CONSTRUCTION, INC.

State License Number 507561

1383 South Signal Drive, Pomona, CA 91766

Phone: 909-622-2259 • Fax: 909-622-3053

Contact: Brenda Martinez

Mon-Fri 7am-4pm

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services.

Plans and Specifications can be obtained

via Sharefile, send your requests to

estimating@reyesconstruction.com

Please fax quotes to: 909.622.3053

Building Resiliency and Community During Times of Change

Continued from page 1

times as late as midnight." The company also worked with several construction companies to develop safety protocols for the jobsite.

UMC

To provide the staff of field hospitals and related facilities with proper hand hygiene, UMC designed and fabricated portable hand washing stations that comply with social distancing guidelines. The stations allow for four people at a time with a capacity of up to 240 washes per hour.

Automating Workflows with Emerging Technology

Emerging technology such as drones and robotics has also brought ingenuity to the industry as social distancing prevents onsite inspections. With teams unable to manage onsite operations, creativity has spun up new methods for tracking site progress and quality.

Odeh Engineers

Odeh Engineers is using drones, flown by their FAA licensed pilots, to perform construction observations at the new Attleboro High School in Attleboro, Massachusetts. "The drones safely fly right up to the building envelope, providing further insight to improve quality control," says David Odeh, Principal at Odeh Engineers. "Photos are shared with the design and construction teams to help limit the need for site visits and keep everyone safe during this time of social distancing."

PARIC, Swinerton, and AECOM

PARIC, Swinerton, and AECOM are utilizing 3D virtual collaboration tools to conduct walk-throughs for site reviews with key stakeholders. These tools are a valuable methodology for AEC professionals to improve communication and collaboration by reviewing models in a virtual environment with in-person reviews at a standstill. Conducting design review, coordination, and clash detection in a virtual environment will streamline constructability downstream and help keep projects on schedule.

Smartvid.io

Autodesk Forge Fund investee and Autodesk BIM 360 integration partner Smartvid.io released a new application for Vinnie, its AI interface, that will be able to track compliance with health guidelines, including social distancing and mask-wearing.

Remote and Distance Working Becomes the Norm with Digital Tools

But the industry is not stopping there. From Slack to digital collaboration tools, the industry is adapting and building camaraderie to embrace new ways of working. An increased focus has also been placed on learning and development as firms look to upskill workers when they cannot be onsite.

Visit link below for the full article

<https://constructionblog.autodesk.com/construction-building-resiliency/>